



## **Job Posting**

### **Development Director**

Kids In Crisis seeks an innovative, mission-driven Development Director to expand its fundraising efforts. Reporting to the Managing Director of Operations and working closely with the Executive Director, the Management Team and the Board of Directors, the Development Director will lead and manage the development team, cultivate high-level donors, and strengthen constituent relationships by increasing awareness and building constituent support. This role requires a strategic, hands-on leader with a track record of success in major gift development and experience leading fundraising efforts, who possesses the ability to effectively translate and implement such strategies into actionable plans and tangible results. The Development Director will be responsible for overseeing all aspects of the department including special events, individual and planned giving, corporate and community giving, database and staff supervision.

#### Qualifications:

- 15+ years of progressive experience in nonprofit development.
- A proven track record of securing 6-7-figure gifts and the ability to set and meet ambitious fundraising goals in support of the Kids In Crisis' mission.
- A successful track record in nonprofit development, demonstrating a results-driven approach to scaling and achieving fundraising goals.

This amazing, full-time opportunity offers the ability to work on initiatives that have a direct and positive impact on helping children and their families. This position offers a competitive base salary of \$135,000 to \$150,000 and comprehensive benefits, including medical, dental, 403B with employer matching, paid time off, sick time, paid holidays, Life, AD&D, Long-Term Disability, and an employee assistance program. This position works on a passionate, collaborative, and dedicated team and makes an incredible impact.

If interested, please contact: <https://kidsin crisis.isolvedhire.com/jobs/>